

JUNE EXPECTED TO BE RECORD MONTH

Business Hesitation Replaced by a Return to Normal Conditions, Auto Head Says.

In the opinion of C. B. Voorhis, the general sales manager of the Nash Motors company, the present month of June is likely to be the biggest period in the point of motor car sales that this country has seen for a long time. "I back my belief along these lines," says Mr. Voorhis, "on two grounds. First, the period of business hesitation in this country which inevitably followed the declaration of war has been replaced almost universally by a return to normal conditions. The public is coming to realize that this hesitation was for the most part purely mental and that in the light of the billions of dollars which are to be expended through our various channels of trade, both by our own government and by our allies abroad, the future of business cannot be anything but prosperous."

April and May Dull.

In the second place the months of April and May were dull on the point of automobile sales because of the inclement weather which prevailed pretty generally all over the United States. Unquestionably this condition played a strong part in slowing up motor car sales.

"While it is true that prevailing prices of raw materials have forced many manufacturers of automobiles to raise their prices, nevertheless there are a number of companies who are offering exceptionally big value for the money now under the present conditions."

"Like other manufacturers who purchased their materials far in advance we have not been forced as yet to raise the price of the Jeffery 671, which was set last year. The Jeffery Six would cost \$150 to \$200 more if the cost were based on the present market prices of raw materials."

New Inter-City Speed

Record Made for Texas

P. W. Gibbs, driving a Maxwell car equipped with United States Chain Tread tires, recently established a new intercity speed record for Texas. He covered the distance of 300 miles between Dallas and San Antonio in seven hours and thirty-seven minutes at an approximate rate of forty miles an hour.

Because of the stony condition of the roads Gibbs declared that the run was the most severe trial for tires he has ever experienced. Since this Texas demonstration of the durability of Chain Tread tires he has decided to use them exclusively in his future runs.

Once Messenger Boy, W. T. Davis Is Now Superintendent of Telegraph

W. T. Davis was born in 1878 and began his telegraphic career as messenger in Fairmont, W. Va., in 1892. He was promoted successively from messenger to clerk, operator and manager of the office, where he remained until the spring of 1902, when, on account of illness in his family, he was transferred to Colorado Springs and employed as chief operator. In December of the same year he was promoted to the management of the Durango, Colo., office, in which position he remained until 1909, when, in order to gain additional experience in other branches of the service, he accepted a position as wire chief in Ogden, Utah, later being employed as cashier in the superintendent's office in Denver. He was transferred to the position of division chief in the Denver operating department, having charge of the automatic printers, where he remained until the fall of 1910.

In October, 1910, when the mountain division of the Western Union Telegraph company was established, Mr. Davis was appointed chief clerk to the division plant superintendent, Denver, and since that time his rise in the service has been rapid. In 1912 he was advanced to the chief clerkship under the general manager, Denver, where he served with marked ability because of his familiarity with the details and operation in all branches of the service. In May of last year he was promoted to superintendent of telegraph of the El Paso Southwestern Railroad company (a joint position), where he has administered the affairs of both companies.



W. T. DAVIS.

U. S. ASKS FOR BIDS FOR 74,000 AUTOS

Number Is Considered Sufficient to Supply Army of More Than 2,000,000 Men.

"A letter issued by the National Automobile Chamber of Commerce is of interest to every motorist," said H. Pelton local distributor of Nardye & Marmon company, "because it shows that the United States government is effectively planning to supply the army with all necessary motor equipment in such a way that the civilian use of motor cars will not feel any effect from the war."

"On the authority of Lieutenant Colonel Chauncey B. Baker of the quartermaster general's office, the National Automobile Chamber of Commerce points out that the government already has called for bids on 70,000 motor trucks and 4,000 passenger cars for the year ending June 30, 1918, which is considered a sufficient supply for an army of 2,000,000 men. "It is apparent that this action by the

government not only will supply the army with new motor equipment from which the best of service can be obtained, but it also will be one of many factors assisting in the maintenance at normal or even greater activity of the productive industries of the country, which is expected to have the most desirable effect of keeping business life in America normal during the prosecution of the war.

Crop Prospects Great For Nebraska Farmers

The Northwestern railroad company's crop report for the week ending Friday night indicates that with the Nebraska farmers the outlook has never been more promising than now. Everywhere along the Nebraska lines the soil is in perfect condition and the corn making a wonderful growth. Small grain is making good, is beginning to head and will be ready for cutting within the next two weeks. The first cutting of alfalfa is in the stack and the yield has been unusually large.

REO CAR COMPANY WINS COURT FIGHT

Decision on Alleged Infringement on Use of Valve Patent Awarded to Auto Concern.

Another patent decision that will have a far-reaching effect on the automobile industry, was that handed

down by Judge Hazel of New York the other day in the case of William Barber vs. the Reo Motor Car company, in which the jurist exonerated the big Lansing manufacturer of the charge of infringing Barber's patent on a valve mechanism.

This was the case in which the patentee sought to recover the sum of \$1,500,000 from the motor car manufacturer for alleged infringement of the patent.

In the preliminary skirmish, a decision adverse to the manufacturer was handed down—due largely to the fact that "The Reo Folk," certain that there was no similarity between the

Barber patent and the well known Reo mechanism—which, by the way is itself of ancient origin—failed to treat the matter seriously.

Barber then attempted to have the Reo Company enjoined by an injunction, from continuing the manufacture of their motors. This injunction was denied.

When the New York case finally came to trial, the Reo company introduced additional evidence with the result as above indicated—a decision to the effect that the Reo valve mechanism does not, either in design or in application, infringe the Barber patent.

Band Concerts Sunday At Hanscom and Elmwood

The Ancient Order of United Workmen military band, led by Frank P. Mooney, will play in Hanscom park on Sunday afternoon, beginning at 2:30. Another municipal concert will be held in Elmwood park at the same time by the First Regimental band, Uniformed Rank of Knights of Pythias, Dan Desdunes, leader. Parks, playgrounds and bathing places are in readiness for large crowds expected this afternoon and on Sunday.



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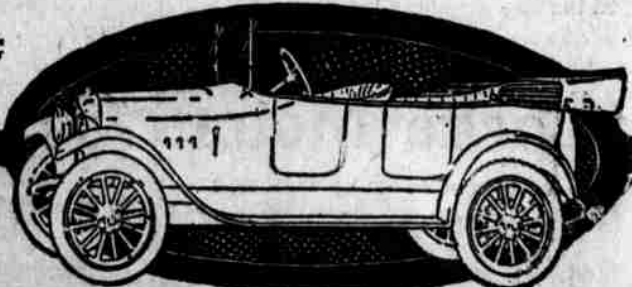
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